Geographical Data and Services

Procurement contact:

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**RFP Questions**

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| Section Ref | Criteria | Weighting |
| Section 1 – Commercial | Pricing | 45% |
| Contract Challenges | 5% |
| Section 2 – Non-Commercial | Non-Commercial question | 50% |
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| Total | | 100% |

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| **Section 1 – Commercial** | **Question** | **Sub Criteria** | **Weighting** | **Answer** |
| 1.1 Pricing | Please find attached a pricing matrix which you are required to complete. Please ensure that both tabs are completed.  Please note all rates are to be fixed for the initial three (3) year period of the contract term. | For the pricing matrix a range method shall be used with the lowest tenderer/s receiving maximum points and the tenderer/s in between will be scored proportionally.  Price breakdown will receive a score out of 10 | 90% |  |
| 1.2 Contract Challenges | Please state any major Contract challenges that you have relevant to the proposed draft agreement and state your proposed amendments in the 'Contract Challenges Matrix' provided. By proposing no challenges, you are confirming that you are acceptable of the proposed draft Agreement Please thoroughly read through the scoring matrix relating to contract challenges. | NGN will use a scoring mechanism as follows:  No Challenges 10  Low Risk 7 - 9  Medium Risk 4 - 6  High Risk 0 – 3 | 10% |  |
| **Section 2 – Non Commercial LOT 1** | **Question** |  | **Weighting** | **Answer** |
| 2.1 | Please detail how you will provide NGN with the end-to-end services as detailed within the scope. |  | 45% |  |
| 2.2 | Please detail how you will:   * consult with NGN and contribute towards better ways of working with geographical data. * add value to the services provided to NGN through innovation. |  | 15% |  |
| 2.3 | Please demonstrate the following:   * how your account manager will support NGN throughout the duration of the contract, and what the account management structure will look like. * the support arrangements that will be in-place and the proposed SLA's that will be used for the contract. |  | 15% |  |
| 2.4 | Please detail examples of where you have worked with organisations to identify and or use OS data to facilitate the following:  - Field data capture of operational activities.  - Analytics and risk management.  - Customer or other stakeholder engagement. |  | 25% |  |

**Scoring Methodology for weighted questions**

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| **Points** | **Interpretation** |
| **9-10** | **Excellent** –Overall the response demonstrates that the bidder exceeds all areas of the requirement and provides all of the areas evidence requested in the level of detail requested. This, therefore, is a detailed excellent response that meets all aspects of the requirement leaving no ambiguity as to whether the bidder can meet the requirement. |
| **6-8** | **Good** -Overall the response demonstrates that the bidder meets all areas of the requirement and provides all of the areas of evidence requested and any omissions in relation to the level of detail requested in terms of either the response or the evidence are trivial. This, therefore, is a good response that meets all aspects of the requirement which but may have a trivial level ambiguity due the bidder’s failure to provide all information at the level of detail requested. |
| **3-5** | **Adequate** - Overall the response demonstrates that the bidder meets all areas of the requirement, but not all of the areas of evidence requested have been provided. This, therefore, is an adequate response, but with some limited ambiguity as to whether the bidder can meet the requirement due to the bidder’s failure to provide all of the evidence requested. |
| **1-2** | **Poor** – The response does not demonstrate that the bidder meets the requirement in one or more areas. This, therefore, is a poor response with significant ambiguity as to whether the bidder can meet the requirement due to the failure by the bidder to show that it meets one or more areas of the requirement. |
| **0** | **Unacceptable** - The response is non-compliant with the requirements of the ITT and/or no response has been provided. |